

BidExecs provides complete business development, capture, and proposal solutions by leveraging the power of our global experts.

BidExecs offers business solutions that show results - from qualifying the right opportunities that fit your business growth strategy to complete proposal management solution. BidExecs offers business growth solutions across the public and commercial sectors.

## **Business Growth and Proposal Solutions**

From Business Development and Capture Support

Modular and **Full Proposal Solutions** 

we are

Your One-Stop **Solution Company** 



Strategy



**Business** Development Support



Capture Support





Evaluation / Clarification **Notices** 



**Bid Protest** Support



Proposal Library Support











Identify Leads
(Recompetes, Forecasts,
New Opportunities,
Task Orders, etc.)



## **Qualify Leads**

(Dedicated Human Research Team qualifies leads to fit Objectives, Strategy, and Past Performance)



Weekly Meetings to Develop Bid Strategies

## Business Development Process



Handoff to Proposal Team



Capture Strategy and Support Through RFP Release





LOCAL TEAM WITH A GLOBAL REACH



CONSISTENT PROCESSES



SCOPE-SPECIFIC PRICING



MODULARIZED SUPPORT



TOTAL TEAM APPROACH





BidExecs®

Business Growth and

Business Growth and Proposal Solutions





## **Proposal Development Process**

1 Internal Client Kickoff (Collect Background)

Preparation Stage

Prepare Outlines

Prepare Proposal Schedule Prepare Kickoff Brief

Formal Team Kickoff

**Proposal Preparation** 

Review 0
Outline check
and approval

Review 1 [Pink Team]

Review 2 [Red Team]

Review 3 [Gold Team]

Review 4
[White Glove Check]

- 5 Proposal Submission
- 6 EN/Clarification Support
- 7 Proposal Library Files

WHY



LOCAL TEAM WITH A GLOBAL REACH



CONSISTENT PROCESSES



SCOPE-SPECIFIC PRICING



MODULARIZED SUPPORT



TOTAL TEAM APPROACH



is our TOP MOST priority



